# WEEKLY TEA MARKET REPORT SALE NO: 19 - 18TH/ 19TH MAY 2021

## **ORDER OF SALE**

	<u>EXESTATE</u>	Leaf/BOPIA/Premium	High & Medium/Off Grade/Dust
1.	Forbes & Walker Tea Brokers (Pvt) Ltd	Asia Siyaka Commodities PLC	Lanka Commodity Brokers (Pvt) Ltd
2.	Mercantile Produce Brokers (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd	Mercantile Produce Brokers (Pvt) Ltd
3.	Eastern Brokers Ltd	Mercantile Produce Brokers (Pvt) Ltd	Forbes & Walker Tea Brokers (Pvt) Ltd
4.	John Keells PLC	Eastern Brokers Ltd	Eastern Brokers Ltd
5.	Bartleet Produce Marketing (Pvt) Ltd	Bartleet Produce Marketing (Pvt) Ltd	John Keells PLC
6.	Ceylon Tea Brokers PLC	Lanka Commodity Brokers (Pvt) Ltd	Ceylon Tea Brokers PLC
7.	Lanka Commodity Brokers (Pvt) Ltd	John Keells PLC	Bartleet Produce Marketing (Pvt) Ltd
8.	Asia Siyaka Commodities PLC	Ceylon Tea Brokers PLC	Asia Siyaka Commodities PLC

At this week's sale 12,470 lots totalling 7,867,513 kgs were on offer. The breakdown is as follows:

	<b>LOTS</b>	<b>QUANTITY</b>
Ex Estate	1,039	1,231,823
Main Sale - High & Medium	1,838	1,034,365
Low Grown - Leafy	2,263	1,116,890
Low Grown - Semi Leafy	1,840	1,046,398
Low Grown - Tippy	2,209	1,298,929
Premium Flowery	267	53,246
Off Grades	2,400	1,429,551
Dust	614	656,311
TOTAL	12,470	7,867,513
Re - Prints	365	203 812

Buyers Prompt: 25/05/2021 Sellers Prompt: 28/05/2021

# **QUALITY**

Teas on offer this week showed a further decline.

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#### **COMMENTS**

Auction offerings totalled approximately 7.9 M/Kgs, recording an increase from the previous week's 7.0 M/Kgs. Notwithstanding the higher volumes, Low Grown/Large Leaf teas continued to meet with improved widespread demand, whilst the High and Mid Grown Small Leaf liquoring teas encountered a bearish sentiment, partially due to lower quality.

Ex-Estate offerings totalled 1.2 M/Kgs, recording approximately a 10% increase on the previous week's auction offerings. Overall, quality of teas showed a general decline and consequently, a larger volume comprised of average to plainer quality teas. The limited availability of the better liquoring teas, although often lower to last, continued to secure a fair premium over their poorer counterparts.

Best Western's - Few select BOP invoices were firm and Rs. 20-30 per kg dearer, whilst the others were firm and lower by a similar margin and more following quality. Corresponding BOPF's - select high priced teas declined by Rs. 20-30 per kg, whilst the others were up to Rs. 20 per kg easier. In the Below Best category, the better BOP's declined Rs. 20-30 per kg, whilst the others together with the Plainer sorts sold around last levels. Corresponding BOPF's - better sorts up to Rs. 20 per kg lower, whilst the others together with the Plainer sorts were firm and Rs. 10 per kg lower. The limited availability of Nuwara Eliya BOP/BOPF invoices continued to sell reasonably well although fairly significant price fluctuations were evident amongst consecutive invoices, which was reflective of the quality variances. Uda Pussellawas' were firm and Rs. 10-20 per kg lower. Uvas' declined Rs. 20 per kg mostly following quality.

High and Mid Grown CTC's - BP1's continued to be discounted, whilst the PF1's declined Rs. 10-20 per kg in most instances. Low Grown BP1's were up to Rs. 20 per kg lower. PF1's - well-made teas sold around last week's levels, whilst the poorer sorts declined Rs. 10-20 per kg.

Low Growns comprised of 3.4 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. There was good demand.

Well-made BOP1/OP1's were fully firm to selectively dearer, whilst the others declined following quality. Better OP/OPA's were fully firm on last, whilst the others and poorer sorts declined. Well-made PEK/PEK1's in general were fully firm, whilst the others and poorer sorts too met with improved demand.

In the Tippy catalogues, FBOP's in general were dearer. Select Best FF1's were irregular, whilst the Best were firm. However, cleaner Below Best and cleaner teas at the bottom appreciated, whilst the balance sold around last levels.

In the Premium catalogues, very Tippy teas continued to attract good demand. Best together with cleaner Below Best and cleaner teas at the bottom appreciated, whilst the balance were firm.

### SRI LANKA TEA EXPORTS - APRIL 2021

### April 2021 FOB Value - Rs. 959.13 - Highest ever!

Tea Exports for the month of April 2021 totalled 16.31 M/kgs, showing a decrease of 1.84 M/kgs vis-à-vis 18.15 M/kgs of April 2020. When analysing the main categories of exports Bulk Tea has shown a considerable decrease, whilst Tea Bags and Packeted Tea have shown an increase compared to the corresponding period in 2020. Total revenue of Rs. 15.64 B of April 2021 shows an increase of Rs. 0.51 B compared to Rs. 15.13 B of April 2020. The resulting FOB value of Rs. 959.13 (USD 4.90) records the highest ever FOB value, surpassing the previous highest of Rs. 950.81 (USD 4.86) recorded in March 2021. When compared to Rs. 833.41 (USD 4.39) of April 2020, records a substantial increase of Rs. 125.72.

January-April 2021 cumulative exports totalled 86.20 M/kgs, showing an increase of 08.46 M/kgs vis-à-vis 77.74 M/kgs of January-April 2020. All main categories of exports (Bulk Tea, Tea Bags and Packeted Tea) have shown an increase compared to the corresponding period of 2020. Meanwhile, revenue of Rs. 81.27 B of January-April 2021 has recorded an increase of Rs. 16.90 B vis-à-vis Rs. 64.37 B of January-April 2020. Total FOB value of Rs. 942.78 (USD 4.87) shows a gain of Rs. 114.75 when compared to the Rs. 828.03 (USD 4.52) of January-April 2020 (See more details on Page No. 8).

Turkey has retained the No. 1 position as the major importer of Ceylon Tea, followed by Iraq and Russia with the U.A.E. occupying the 4<sup>th</sup> position. Iran, which has moved down to 8<sup>th</sup> position from the 4<sup>th</sup> position it occupied in 2020, records a fairly substantial decrease in imports during January-April 2021. Other noteworthy importers are China, Libya, Azerbaijan and Syria. Meanwhile, destinations such as Saudi Arabia, Chile and the USA have recorded a fairly significant decrease in imports during the period under review. It is noteworthy that exports to China have increased substantially (69%) YoY (See more details on Page No. 9).

### NOTE

Next week's Auction is scheduled on Monday, 24 and Tuesday, 25 May 2021.

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### **MARKET**

Fair demand at lower levels.

### **HIGH GROWN TEAS**

**BOP** 

Best Western's - Few select invoices were firm and Rs. 20-30 per kg dearer, whilst the others were firm and lower by a similar margin and more following quality. In the Below Best category, better sorts were Rs. 20-30 per kg lower, whilst the others together with the Plainer sorts were firm. Nuwara Eliya's - select invoices were Rs. 20-30 per kg dearer, whilst the others were firm and dearer to a lesser extent. Uda Pussellawa's were firm and Rs. 10-20 per kg lower. Uva's were Rs. 20 per kg easier mostly following quality.

**BOPF** 

Best Western's - Select high priced teas were Rs. 20-30 per kg lower, whilst the others were Rs. 10-20 per kg lower. In the Below Best category, better sorts declined Rs. 10-20 per kg, whilst the others together with the Plainer sorts were firm and Rs. 10 per kg lower. Nuwara Eliya's, where quality was maintained, were firm and dearer following special inquiry, whilst the others were irregular. Uda Pussellawa's - better sorts were Rs. 10-20 per kg lower, whilst the others were firm. Uva's were Rs. 10-20 per kg lower mostly following quality.

OP/OPA

Well made OP/OPA's firm to selectively dearer whilst others together with the teas at the lower end declined Rs. 10-20 per kg

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available were irregularly dearer. Well made Orthodox leafy PEK/PEK1's gained Rs. 20 per kg whilst others were irregular and mostly lower. Rotovane PEK's - Best declined Rs. 20-30 per kg whilst others sold at last levels.

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available were dearer. Well made Orthodox FBOP's were dearer Rs. 10 - 20 per kg whilst others firm to selectively dearer. Well made FF1's were firm to marginally dearer. Others gained Rs. 10 - 20 per kg.

QUOTATIONS IN (Rs/kg)	<u>BOP</u>		<u>BC</u>	<u>PF</u>	<u>PEKOE</u>	. / <b>FBOP</b>	<u>OP</u>	
Sale Date	11/12 MAY	18/19 MAY	11/12 MAY	18/19 MAY	11/12 MAY	18/19 MAY	11/12 MAY	18/19 MAY
Best Westerns	620 - 720	610 - 680	670 - 750	660 - 730	670 - 810	690 - 880	530 - 620	550 - 680
Below Best Westerns	540 - 600	520 - 600	640 - 660	600 - 640	610 - 640	630 - 660	440 - 520	460 - 540
Plainer Westerns	480 - 520	480 - 500	590 - 630	570 - 600	440 - 600	450 - 620	400 - 420	410 - 450
Nuwara Eliyas	490 - 760	570 - 800	700 - 810	580 - 780	450 - 960	650 - 960	N/A	540
Brighter Udapussellawas	520 - 560	520 - 590	550 - 600	530 - 600	580 - 840	600 - 720	580 - 610	590 - 620
Other Udapussellawas	490 - 500	470 - 500	500 - 540	480 - 520	420 - 560	440 - 590	400 - 560	420 - 580
Best Uvas	560 - 580	550 - 650	600 - 630	580 - 630	660 - 920	650 - 900	520 - 610	550 - 690
Other Uvas	520 - 550	500 - 540	580 - 590	550 - 570	440 - 650	420 - 640	420 - 500	430 - 540

### **MEDIUM GROWN TEAS**

**BOP** Neat well-made leafy types were Rs. 10-20 per kg dearer, whilst the others were irregular.

**BOPF** Better sorts were up to Rs. 20 per kg lower following quality, whilst the poorer sorts gained by

a similar margin.

**OP/OPA** Well made OP/OPA's dearer Rs. 10-20 per kg, others together with the teas at the lower end

declined by a similar margin.

PEKOE/PEKOE1 Select best PEK/PEK1's firm on last whilst others together with the teas at the lower end

gained Rs. 20 per kg and more at times.

FBOP/FBOPF1 Well made FBOPs dearer Rs. 10-20 per kg whilst others were firm to selectively dearer. Well

made FF1's were firm, whilst others were firm to dearer Rs. 10 per kg.

QUOTATIONS IN (Rs/kg)	<u>B(</u>	<u> </u>	<u>BC</u>	<u>PF</u>	<u>PEKOE</u>	Z / FBOP	<u>OP</u>	
Sale Date	11/12 MAY	18/19 MAY	11/12 MAY	<u>18/19</u> <u>MAY</u>	<u>11/12</u> <u>MAY</u>	18/19 MAY	<u>11/12</u> <u>MAY</u>	<u>18/19</u> <u>MAY</u>
Good Mediums	670 - 770	670 - 770	630	600 - 620	660 - 980	690 - 1080	520 - 710	540 - 670
Other Mediums	530 - 570	500 - 530	490 - 500	500 - 520	440 - 650	450 - 680	400 - 510	410 - 520

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### **UNORTHODOX TEAS**

**HIGH GROWN** BP1s -Irregular. PF1s - Mostly Rs. 10-20 per kg lower.

MEDIUM GROWN BP1s - Irregular. PF1s - Firm and Rs. 10-20 per kg lower.

**LOW GROWN** BP1s -Up to Rs. 20 per kg lower. PF1s - Better sorts were firm and Rs. 10 per kg lower,

whilst the others declined further.

QUOTATIONS IN (Rs/kg)	<u>P 1</u>	<u>PF 1</u>			
Sale Date	<u>11/12 MAY</u>	18/19 MAY	<u>11/12 MAY</u>	18/19 MAY	
High Grown	420 - 500	400 - 490	470 - 610	450 - 590	
Medium Grown	450 - 470	420 - 470	480 - 540	460 - 540	
Low Grown	590 - 630	580 - 620	540 - 700	520 - 700	

#### **OFF GRADES**

FGS1/FGS Best together with cleaner Below Best varieties maintained on last levels, whilst Poor sorts

were irregularly lower. Low Growns in general were firm on last levels . CTC's - Best and Below Best varieties declined Rs.10-20 per kg and more at times, whilst the poorer sorts

maintained on last levels.

**BROKENS**BM's- Best together with Below Best varieties maintained on last levels, whilst poorer sorts

declined Rs. 20-30 per kg. BP's- Few select Best invoices were firm to dearer, whilst poorer

 $sorts\ were\ irregularly\ lower.$ 

BOP1A The Best varieties were firm on last whilst a few select invoices were irregular. The Below Best varieties gained good demand at first but marginally declined as the sale progressed.

Best varieties gained good demand at first but marginally declined as the sale progressed. The bolder varieties were firm on last with greater demand. The Poorer sorts were firm to

slightly dearer on occasion.

QUOTATIONS IN (Rs/kg)	<u>HI</u>	<u>GH</u>	MED	<u> DIUM</u>	<u>LOW</u>		
Sale Date	<u>11/12 MAY</u>	18/19 MAY	<u>11/12 MAY</u>	18/19 MAY	<u>11/12 MAY</u>	18/19 MAY	
Better Fannings (Orthodox)	550 - 590	550 - 620	530	510 - 540	480 - 540	500 - 650	
Better Fannings (CTC)	500	500	520	500	580	N/A	
Other Fannings (Orthodox)	500 - 540	500 - 530	480 - 510	480 - 510	440 - 480	390 - 470	
Other Fannings (CTC)	N/A	410	450 - 490	450 - 490	430 - 490	410 - 440	
Good Brokens	440 - 550	490 - 640	500 - 690	520 - 670	510 - 670	520 - 670	
Other Brokens	400 - 440	380 - 450	390 - 460	370 - 450	390 - 460	360 - 450	
Better BOP1As	440 - 450	460 - 500	440 - 520	460 - 570	490 - 690	490 - 660	
Other BOP1As	400 - 430	400 - 450	410 - 430	390 - 450	410 - 460	390 - 480	

### **DUSTS**

DUST1

Select Best primaries declined irregularly. High Grown Dust1's in the Best category declined considerably following quality. Below Best declined Rs. 20-30 per kg and more. Others and Poorer sorts too followed a similar trend. Better Mediums declined Rs. 10-20 per kg. Others declined further. Select Best CTC's declined Rs. 20-40 per kg. Best and Below Best declined to a lesser extent. Others and Poorer sorts were firm to irregularly lower. Better Low Growns appreciated by Rs. 10-20 per kg. Below best irregularly lower. Poorest on offer sold at last levels

**DUST** 

Clean secondaries declined Rs. 10-20 per kg. Below Best too followed a similar trend. Others and Poorer sorts sold at last levels. CTC's declined Rs. 10-20 per kg and more. Better Low Growns sold at last levels. Others and Poorer sorts were irregular and mostly lower.

<b>QUOTATIONS IN (Rs/kg)</b>	<u>HI</u>	<u>GH</u>	MED	<u>IUM</u>	<u>LOW</u>		
Sale Date	<u>11/12 MAY</u>	18/19 MAY	<u>11/12 MAY</u>	18/19 MAY	<u>11/12 MAY</u>	<u>18/19 MAY</u>	
Better Primary Dust (Orthodox)	560 - 920	550 - 860	530 - 620	510 - 590	500 - 580	530 - 620	
Better Primary Dust (CTC) P. Dust	480 - 660	500 - 580	530 - 640	520 - 590	670 - 800	670 - 790	
Below Best Primary Dust (Orthodox)	500 - 540	490 - 540	470 - 520	460 - 500	480 - 530	470 - 520	
Other Primary Dust (CTC) P. Dust	480 - 530	470 - 490	470 - 510	460 - 510	550 - 610	540 - 600	
Other Primary Dust (Orthodox)	440 - 510	430 - 470	410 - 450	400 - 450	450 - 500	440 - 500	
Better Secondary Dust	500 - 600	480 - 590	400 - 460	410 - 470	420 - 500	440 - 500	
Other Secondary Dust	400 - 480	400 - 470	370 - 420	380 - 400	370 - 440	360 - 430	

\* Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

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### LOW GROWN TEAS

FBOP/FBOP1 Select Best FBOP's firm to selectively dearer. Best were firm on last. Cleaner Below Best and

cleaner teas at the bottom appreciated. Balance were firm . FBOP1's in general were firm.

**BOP** Select Best BOP's irregular. Best were firm on last. Cleaner Below Best and cleaner. Teas at the

bottom appreciated. Balance were easier following quality.

<u>BOP1</u> Select Best BOP1s were fully firm to dearer, while a range of improved Below Best varieties too

 $gained\ following\ quality.\ Teas\ at\ the\ bottom\ end\ maintained.$ 

OP1 A few select Best OP1s together with a range of clean/improved Below Best varieties maintained,

while others declined following quality. Teas at the lower end were barely steady.

<u>OP</u> Select Best OPs together with a range of improved varieties were fully firm to selectively dearer,

while others and poorer sorts declined.

OPA A range of select Best OPAs together with a selection of improved Below Best varieties

maintained, while others and poorer sorts declined following quality.

PEKOE Better PEK/PEK1s were fully firm to selectively dearer while others and a range of improved

Below Best varieties too gained to a lesser extent. Teas at the bottom end maintained.

**BOPF** In general firm.

FBOPF/FBOPF1 Very Tippy teas continued to attract good demand. Best sold around last levels. Cleaner Below

Best and cleaner teas at the bottom appreciated. Balance firm on last. Select Best FF1's irregular. Best were firm on last. Cleaner Below Best and cleaner teas at the bottom appreciated. Balance

firm.

<b>QUOTATIONS IN (Rs/kg)</b>	SELEC	T BEST	BE	<u>est</u>	BELOV	V BEST	<u>OTH</u>	IERS		
Sale Date	11/12 MAY	18/19 MAY	11/12 MAY	18/19 MAY	11/12 MAY	<u>18/19</u> <u>MAY</u>	11/12 MAY	18/19 MAY		
FBOP 1	840 - 870	840 - 870	690 - 750	700 - 750	560 - 660	550 - 650	500 - 550	500 - 540		
FBOP	920-1100	920-1100	830 - 870	830 - 870	640 - 720	660 - 730	500 - 520	500 - 550		
BOP 1	930-1120	930-1450	920 - 930	920 - 930	900 - 920	900 - 920	560 - 680	560 - 680		
BOP	780 - 820	780 - 800	720 - 760	730-760	550 - 650	560 - 660	490 - 530	480 - 550		
BOPF	660 - 700	660 - 700	530 - 570	530 - 570	480 - 500	480 - 500	460 - 480	460 - 480		
FBOPF (TIPPY)/FBOPF SP	2200-2500	2200-2600	950-1300	950-1300	720 - 780	730 - 780	620 - 680	620 - 680		
FBOPF 1	820 - 850	810 - 850	740 - 780	740 - 770	560 - 650	560 - 660	480 - 540	470 - 540		
FBOPF	900-1000	920-1000	750 - 800	750 - 800	540 - 600	550 - 600	480 - 520	470 - 540		
OP 1	1550-1850	1550-1700	1500-1550	1500-1550	1470-1500	1470-1500	580 - 620	580 - 620		
OP	770 - 900	770 - 850	750 - 770	750 - 770	740 - 750	740 - 750	550 - 600	550 - 600		
OPA	850 - 980	850 - 960	800 - 850	800 - 850	700 - 750	700 - 750	450 - 650	450 - 650		
PEKOE	800-1060	850-1350	660 - 760	660 - 800	580 - 650	580 - 650	500 - 580	520 - 580		
PEK 1	870-1250	870-1200	750 - 870	750 - 870	650 - 680	650 - 680	600 - 650	600 - 650		

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 18TH/19TH MAY 2021

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#### TOP PRICES IN (RS/KGS) - SALE OF 18TH/ 19TH MAY 2021 WESTERN MEDIUM UVA MEDIUM 750.00 BOP 700.00 Harangalla BOP Demodera 'S' BOPSp Doombagastalawa 750.00 BOP 680.00 (a) Attampettia (a) Vellai Oya BOPF/BOPFSp 620.00 680.00 (a) Maratenne BOP Craighead BOP1 1,080.00 BOPSp 740.00 (a) Halpewatte Uva Doombagastalawa FBOP/FBOP1 1,080.00 BOPF/BOPFSp 740.00 (a) Dickwella (a) Craighead FBOP/FBOP1 1,020.00 BOP1 900.00 (a) Halpewatte Uva Harangalla FBOPF/FBOPF1 œ. 870.00 Demodera 'S' BOP1 900.00 Craighead OP/OPA 670.00 Dickwella BOP1 890.00 (a) (a) Harangalla OP1 760.00 Pettiagalla BOP1 890.00 (a) PEK/PEK1 FBOP/FBOP1 Craighead 920.00Dickwella 850.00 Harangalla PEK/PEK1 900.00 Halpewatte Uva FBOPF/FBOPF1 760.00 Dickwella FBOPF/FBOPF1 750.00 (a) WESTERN HIGH Pettiagalla FBOPF/FBOPF1 750.00 Weddemulla BOP 740.00 Shawlands OP/OPA (a) 690.00 Tillyrie BOP (a) 680.00 Tinioya OP/OPA 690.00 Bearwell BOP 680.00 (a) Wewesse OP1 760.00 Queensberry **BOPSp** 650.00 a, PEK/PEK1 Halpewatte Uva 820.00 BOPF/BOPFSp 730.00 Great Western (a) Dickwella PEK/PEK1 (a) 800.00 Weddemulla 780.00 Torrington FBOP/FBOP1 880.00 UVA HIGH (a) FBOPF/FBOPF1 BOP 730.00 Inverness 760.00 Aislably (a) FBOPF/FBOPF1 740.00 BOP 720.00 Queensberry (a) Glennanore (a) BOPSp 680.00 700.00 Torrington OP/OPA Uva Highlands (a) 790.00 BOPF/BOPFSp 650.00 Inverness OP1 Uva Highlands PEK/PEK1 810.00 Aislably BOP1 920.00 Weddemulla (a) FBOP/FBOP1 900.00 Aislably (a) NUWARA ELIYAS Aislably FBOPF/FBOPF1 $\widetilde{a}$ 750.00 BOP 800.00 Mahagastotte a, Glennanore FBOPF/FBOPF1 750.00 (a) 700.00 BOP Court Lodge (a). OP/OPA 690.00 Glennanore (a) BOPSp 550.00 Kenmare (a) Spring Valley OP1 710.00 (a) Lovers Lean BOPF/BOPFSp 780.00 Oodoowerre OP1 710.00 BOPF/BOPFSp 760.00 Mahagastotte a, PEK/PEK1 (a) 840.00 Glennanore FBOP/FBOP1 960.00 Court Lodge (a). OP/OPA 540.00 UNORTHODOX HIGH Court Lodge (a) PEK/PEK1 830.00 Ulugedara CTC 590.00 Lovers Leap PEK/PEK1 (a) 810.00 Ulugedara CTC BP1 490.00 Court Lodge 450.00 Mount Vernon CTC BPS UDAPUSSELLAWAS UNORTHODOX MEDIUM Mooloya BOP 590.00 BOPSp 540.00 Kirklees 570.00 Donside CTC PF1 (a) BOPF/BOPFSp 600.00 Mooloya Strathdon CTC BP1 470.00 Gordon BOP1 (a) 690.00 UNORTHODOX LOW FBOP/FBOP1 Gampaha 720.00 Hingalgoda CTC PF1 700.00 FBOP/FBOP1 700 00 Delmar (a). 600.00 Ceciliyan CTC FROPF/FROPF1 700.00 Gordon (a) 640.00 Ceciliyan CTC **BPS** FBOPF/FBOPF1 700.00 Delmar FBOPF/FBOPF1 700.00 PREMIUM FLOWERY Gonapitiva 620.00 **FBOPFS**p 3.000.00 OP/OPA Gordon (a) Nawagamuwehena FBOPFExSp OP1 640.00 Aruna Keppetipola 3.150.00 Delmar OP1 600.00 FBOPFExSp1 2,800.00 Gordon Makandura (a) PEK/PEK1 720.00 Gampaha DUSTS LOW GROWNS Mattakelle DUST1 860.00 Suduwelipothahena CTC PDUST Wathurawila BOP 1,100.00 790.00 Sithaka **BOPSp** 870.00 Ceciliyan CTC PDUST 790.00 Hidellana **BOPF** 760.00 OFF GRADES Galahitiya **BOPF** 730.00 FGS/FGS1 650.00 Wellandura Special (a) New Hopewell BOPF (a) 720.00Carolina CTC **PFGS** 500.00 Athukorala Group Super BOPFSp 820.00Florence CTC PFGS 500.00 Pothotuwa FROP 1,300.00 Donside CTC **PFGS** 490.00 (a) Kelani **FBOP** (a) 1,250.00 Ihalapanapitiya BM 670.00 Dellawa **FBOP** 1,200.00 Dampahala BM 670.00 Bogoda Group FROP 1,200.00 Uplands BP 670.00 FBOP Sithaka 1.200.00 Telbedde ΒP (a) 640.00 FROP Nilgiri 1.200.00 640.00 Spring Valley BP (a) Lumbini **FBOP** 1.200.00 Orange Field BP 640.00 FBOP1 1 120 00 Hidellana BOP1A Goorookoya Super 660.00 FBOP1 1.020.00 Nilkandura Moragalla A1 FBOP1 980.00 (a) FBOP1 980.00 Nilwala FBOPF 1,160.00 Spring View FBOPF 1,020.00 Ceyenta Co-op Cola FBOPF 1.020.00 FBOPF1 1,200.00 Dehigama 1,450.00 Ceciliyan BOP1 BOP1 1,350.00 Kiruwanaganga (a). 1,700.00 Lumbini OP1 OP 850.00 Sunrise Liyonta OPA 960.00 1,350.00 Lakvinka PEK Matuwagalla Super 1,200.00 PEK1 @ Sold by Forbes & Walker Tea Brokers (Pvt) Ltd/ \*\*All Time Record Price \* Equal All Time Record Price

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	<u>Q1</u> 2021	UANTITY SOLD DURING THE PERIOD 10TH - 15TH MAY 2021	1	2020
WEEKLY	TODATE		WEEKLY	TODATE
<u> </u>	102.112	PRIVATE SALES	************	102.112
117,340	2,188,050	TRIVITE STEES	97,607	1,778,238
117,510	2,100,000	PUBLIC AUCTION	77,007	1,770,230
6,035,657	105,956,553	T C DESTO TE C T T T C T T T C T T C T T T C T T T C T T T C T T T C T T T T C T T T	4,898,525	86,571,413
.,,	,,	FORWARD CONTRACTS	,,.	, , ,
60,320	539,410		NIL	NIL
ŕ		DIRECT SALES		
NIL	NIL		NIL	319,930
		<u>TOTAL</u>		
6,213,317	108,684,013		4,996,132	88,669,581
		BMF EXCLUDED FROM PRIVATE SALE		
63,375	3,439,647		255,310	3,179,238

### $\underline{\textbf{PUBLIC AUCTION} / \textbf{GROSS SALE AVERAGES}}$

**SALE NO: 18** 

**SALE OF:** 11TH/ 12TH MAY 2021

		<u>2021</u>				<u>2020</u>				<u>2019</u>			
	WEE	WEEKLY TODATE		WEEKLY TODATE			ATE	WEEKLY		TODATE			
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	
Uva High Grown	565.03	2.86	581.32	3.01	606.89	3.29	553.02	3.04	479.70	2.74	506.55	2.84	
Western High Grown	594.40	3.01	629.02	3.25	680.16	3.69	605.13	3.33	529.98	3.03	581.49	3.26	
CTC High Grown	508.85	2.58	557.12	2.88	577.22	3.13	565.88	3.12	452.37	2.59	490.57	2.75	
High Grown (Summary)	584.58	2.96	616.12	3.19	649.27	3.52	590.03	3.25	513.12	2.93	561.15	3.14	
Uva Medium Grown	580.15	2.94	593.85	3.07	632.39	3.43	597.61	3.29	518.98	2.97	534.72	2.99	
Western Medium Grown	546.32	2.76	574.95	2.97	561.47	3.04	531.97	2.93	458.81	2.62	495.15	2.77	
CTC Medium Grown	511.32	2.59	534.58	2.76	518.13	2.81	505.76	2.78	431.87	2.47	447.52	2.51	
Medium Grown (Summary)	558.11	2.82	580.38	3.00	591.31	3.20	551.94	3.04	478.12	2.73	505.66	2.83	
Orthodox Low Grown	656.37	3.32	678.54	3.51	777.22	4.21	685.87	3.78	587.23	3.36	620.12	3.47	
CTC Low Grown	516.51	2.61	523.62	2.71	544.65	2.95	465.61	2.56	415.61	2.38	425.14	2.38	
Low Grown(Summary)	649.97	3.29	668.62	3.46	762.15	4.13	666.15	3.67	575.68	3.29	606.98	3.40	
Total	617.11	3.12	643.15	3.33	710.22	3.85	630.61	3.47	547.78	3.13	581.74	3.26	

Source: Oanda Exchange Rates

Source: MSL - Averages

JQ	JANTITY	SOLD A	ND THE	AVER	RAGE PR	ICE PE	R AUC	TION	
		<u>2021</u>			<u>2020</u>			<u>2019</u>	
SALE DATE	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> <u>Equivalent</u>	QTY <u>M/KG</u>	AV/PRICE RS	Approx <u>US\$</u> Equivalent	QTY <u>M/KG</u>	AV/PRICE RS	Approx US\$ Equivalent
05TH MAY 2021	6.22	616.61	3.16	2.97	733.60	3.95	6.13	568.98	3.27
12TH MAY 2021	6.03	617.11	3.12	4.89	710.21	3.85	5.88	547.78	3.13

Source: Central Bank of Sri Lanka / Buying Rates

### RATES OF EXCHANGE AS AT 19TH MAY 2021

YEAR	US.DOL	STG.PD	YEN	EURO
2021	198.26	279.18	1.80	239.68
2020	184.50	225.62	1.69	200.86
2019	174.63	224.40	1.58	194.44

### SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

### **CROP AND WEATHER**

### For the period 10 - 16 May 2021

### Western/Nuwara Eliya Regions

The Western High and Nuwara Eliya Regions reported bright mornings and evening showers, whilst overcast and rainy weather was reported in the Western Medium Region throughout the week. The Department of Meteorology expects showers in the Nuwara Eliya Region in the week ahead.

### Uva/Udapussellawa Regions

Bright mornings and scattered evening showers were reported in both regions throughout the week. Rain is expected in the Uva Region in the week ahead by the Department of Meteorology.

#### Low Growns

Sunny mornings and occasional evening showers were reported from the Low Grown Region, whilst a few sub-districts in the Ruhuna Region reported evening showers towards the latter part of the week. According to the Department of Meteorology, scattered showers are expected in the Ruhuna Region in the week ahead.

#### Crop Intake

The Western, Nuwara Eliya, Uva and the Low Grown regions maintained the crop intake, whilst a few sub-districts in the Udapussellawa Region reported a slight decrease.

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# **SRI LANKA TEA EXPORTS**

DESCRIPTION	QUANTITY (kgs)	<u>VALUE</u> <u>Rs.</u>	APPROX.AV.UNIT FOB VALUE PER kg.Rs/Cts
APRIL 2021	(Rgs)	<u>143.</u>	VALUE I ER Rg.Rs/Cts
Tea In Bulk	7,066,136	5,772,990,314.00	816.99
Tea In Packets	7,191,096	6,375,527,106.00	886.59
Tea In Bags	1,539,063	2,453,392,164.00	1,594.08
Instant Tea	242,484	443,889,377.00	1,830.59
Green Tea	274,839	601,160,288.00	2,187.32
TOTAL	16,313,618	15,646,959,249.00	959.13
4 PDW 2020			
APRIL 2020 Tea In Bulk	10,837,609	8,285,107,284.00	764.48
Tea In Packets	5,895,686	4,815,972,725.00	816.86
Tea In Bags	947,044	1,347,845,513.00	1,423.21
Instant Tea	316,822	413,376,505.00	1,304.76
Green Tea	160,716	270,586,416.00	1,683.63
TOTAL	18,157,877	15,132,888,443.00	833.41
Tonie	10,137,077	13,152,000,110.00	055.11
JANUARY/APRIL 2021			
Tea In Bulk	37,202,959	29,869,169,058.00	802.87
Tea In Packets	38,365,274	34,132,767,819.00	889.68
Tea In Bags	8,233,347	12,536,610,266.00	1,522.66
Instant Tea	994,892	1,742,436,194.00	1,751.38
Green Tea	1,404,169	2,987,568,701.00	2,127.64
TOTAL	86,200,641	81,268,552,038.00	942.78
JANUARY/APRIL 2020			
Tea In Bulk	35,772,213	25,923,753,204.00	724.69
Tea In Packets	33,926,760	26,269,441,765.00	774.30
Tea In Bags	5,998,352	8,621,112,818.00	1,437.25
Instant Tea	910,771	1,263,285,535.00	1,387.05
Green Tea	1,129,124	2,291,140,895.00	2,029.13
TOTAL	77,737,220	64,368,734,217.00	828.03

Source : Sri Lanka Customs Statistical Dept.

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 18TH/ 19TH MAY 2021

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# MAJOR IMPORTERS OF SRI LANKA TEA JANUARY/APRIL 2021/2020

COUNTRY	BULK TEA	PACKETED TEA	TEA BAGS	INSTANT TEA	GREEN TEA	TOTAL 2021	TOTAL 2020
TURKEY	3,012,621	7,908,703	109,997		25,335	11,056,655	9,960,913
IRAQ	958,100	8,173,972	55,391		9,758	9,197,221	10,863,276
RUSSIA	6,405,735	1,374,159	308,295		176,848	8,265,038	9,688,026
U.A.E.	3,671,116	1,688,817	136,005		81,547	5,577,485	1,756,961
CHINA	4,441,879	672,579	82,522	57,630	22,324	5,276,935	3,104,990
LIBYA		4,034,023	20,808		62,640	4,117,471	1,823,374
AZERBAIJAIN	3,903,907	129,254	1,162		2,849	4,037,172	3,060,158
IRAN	1,962,811	1,164,446	8,927		3,402	3,139,584	5,070,006
SYRIA	93,730	2,744,618	301,015		177	3,139,540	2,222,410
GERMANY	1,412,911	578,038	43,311	16,000	18,450	2,068,710	1,949,811
JAPAN	1,605,224	105,309	349,453	25	1,715	2,061,726	1,988,565
SAUDI ARABIA	202,372	1,008,512	751,542	600	51,235	2,014,261	2,254,551
JORDAN	63,240	1,102,100	786,607		7,712	1,959,659	1,436,899
CHILE	1,591,835	24,812	211,051	293	36,702	1,864,694	2,603,356
U.S.A.	638,250	547,193	156,036	11,264	202,416	1,555,159	1,806,221
UKRAINE	1,081,011	217,668	45,062		106,984	1,450,725	1,394,111
TAIWAN	1,322,817	61,761	21,018	12,060	26,192	1,443,848	1,248,941
HONG KONG	1,057,658	179,459	76,801		3,103	1,317,020	1,058,578
LEBANON	11,000	1,127,729	72,472		4,014	1,215,215	821,581
POLAND	378,556	294,418	411,133		50,367	1,134,473	844,223
BELGIUM	64,575	915,006	29,133	293	4,473	1,013,480	687,824
NETHERLANDS (HOLAND)	97,300	474,083	246,803		94,023	912,209	840,184
EGYPT	640,670	238,351	25,968		1,766	906,754	664,801
IRELAND		80	2,207	866,102	115	868,504	735,118
ALBANIA	400	770,259				770,659	381,042

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 18TH/ 19TH MAY 2021

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### **BANGLADESH AUCTION**

#### **SALE OF - 17TH MAY 2021 (SALE NO 02)**

CTC LEAF: 19,574 packages of Current Season and 676 packages of Old Season teas on offer met with a fair demand

BROKENS: A few well made Brokens met with a good demand at lower rates often easing upto Tk.10/-. Medium varieties met with less demand and prices declined by Tk.10/- to Tk.15/- over last with fair withdrawals. Plain teas saw some demand but also eased further whilst BLF saw some interest and were about steady to occasionally easier.

FANNINGS: Best and good Fannings were well supported at easier rates but Medium and Plainer types were easier following less demand. BLF teas saw some interest around last levels.

CTC DUST: 5,664 packages of Current Season and 20 packages of Old Season teas on offer met with a good demand. Good liquoring varieties were an easier market and sold at a drop of Tk.8/- to Tk.10/- following quality. Others particularly CDs showed a sharp decline in levels with fair withdrawals. Plain and BLF teas saw some interest and sold at around last levels. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: There was slightly more activity from the Major Blenders but Loose tea buyers were more selective. Best and good varieties were readily absorbed at lower levels ranging between Tk.205/- to Tk.212/- and sometimes more following competition. However, there were more withdrawals this week. Dusts were an easier market.

Our catalogue (Sale 02): Avg: Tk 215.16, Sold 72.7% & (Sale 01) Avg: Tk 214.93, sold 77.1%.

QUOTATIONS	BROKENS		FANNINGS
Large	2.47-2.53	Best	2.48-2.56
Medium	2.42-2.53	Good	2.42-2.46
Small	2.45-2.56	Medium	2.33-2.39
Plain	2.21-2.27	Plain	2.21-2.27
BLF	1.97-2.15	BLF	1.97-2.15

Courtesy - National Brokers Limited.

#### MALAWI AUCTION

#### SALE OF - 19TH MAY 2021 (SALE NO. 20)

There was fair but selective demand at firm to dearer levels where sold.

BP1 - Few lower end quality available were neglected.

PF1 met selective demand at firm to dearer levels where sold.

PF1SC were supported at firm to easier rates by 5 to 7 USC.

PD were neglected with very few bids at lower levels.

D1 - Few available were steady.

Secondary teas met selective demand at firm rates.

Courtesy - Tea Brokers Central Africa Limited.

### JAKARTA AUCTION

#### SALE OF - 19TH MAY 2021 (SALE NO. 20)

This week sale showed a total quantity was decreased to 7,340 packages. There was less general demand with more teas remaining unsold.

### ORTHODOX TEA

Brokens: met less support resulting decline on last with some teas remaining unsold.

Fannings: Generally sold around last levels with a lot of withdrawal

Dust: Met with a fair demand, sold well at firm to slightly easier rates.

#### CTC TEA

Buyers very selective on better/best lines were well absorbed at lower rates whereas medium met an irregular interest and ranged between firm to dearer with remaining unsold.

Courtesy - Sinar Maluku - Jakarta

### **GUWAHATI AUCTION**

### SALE OF - 19TH MAY 2021 (SALE NO. 20)

Generally good demand at steady to dearer rates.HUL, TCPL and buyers from upcountry destinations operating. Exporters quiet so far.

Courtesy - Associated Brokers Pvt. Ltd. Guwahati

### MOMBASA /KOLKATA /COCHIN AUCTION

The above market report details were not available at the time of printing this publication.

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# CROP STATISTICS IN (Mn/kgs)

					Todate	Todate	Todate	Differ	ence +/-
		2019	2020	2021	2019	2020	2021	2019 vs 2020	2020 vs 2021
Sri Lanka	Mar	28.3	13.5	28.4	73.4	53.6	74.0	-19.8	20.4
Bangladesh	Mar	-	1.62	1.68	-	1.82	1.98	-	0.16
North India	Mar	59.5	32.5	46.9	64.1	33.7	49.0	-30.4	15.3
South India	Mar	15.1	11.3	19.6	39.5	40.6	50.8	1.1	10.2
Кепуа	Mar	26.5	54.94	48.69	106.3	158.56	140.98	52.26	-17.58
Malawi	Feb	7.3	7.6	7.2	14.7	13.9	14.2	-1.1	0.7

### <u>CATALOGUES</u>

### SALE NO. 21 - SCHEDULED FOR 01ST (1/2 DAY)/02ND JUNE 2021

The Ex Estate catalogue closed on 12 May 2021 one day ahead of the schedule date, excluding violations. The Main sale catalogues too closed on 12 May 2021 one day ahead of the schedule date, excluding violations.

# $\underline{SALE\ NO.\ 22}$ - $\underline{SCHEDULED\ FOR\ 08^{TH}/09^{TH}\ JUNE\ 2021}$

The Ex Estate and Main sale catalogues are scheduled to close on 20 May 2021.

# SALE NO. 23 - SCHEDULED FOR 15<sup>TH</sup>/16<sup>TH</sup> JUNE 2021

The Ex Estate and Main sale catalogues are scheduled to close on 28 May 2021.

The details of teas awaiting sale are given on the last page of this report.

FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 18TH/19TH MAY 2021

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## **DETAILS OF TEAS AWAITING SALE**

### SALE NO: 20 SCHEDULED FOR 24TH/ 25TH MAY 2021

	<u>LOT</u>	<b>QUANTITY kgs</b>	LOW GROWN	CATALOGU	ES	
Ex Estate	1,013	1,193,112	Leafy	Closed on	06/05/2021	Violations Excluded
High & Medium	1,971	1,089,155	Semi Leafy	Closed on	06/05/2021	Violations Excluded
Leafy	2,159	1,039,714	Tippy	Closed on	06/05/2021	Violations Excluded
Semi Leafy	2,077	1,104,817				
Tippy	2,162	1,194,451	OTHER MAIN S			
Premium Flowery	345	66,930	High & Medium	Closed on	06/05/2021	Violations Excluded
Off Grades	2,320	1,365,944	Dust	Closed on	06/05/2021	Violations Excluded
Dust	548	595,503	Premium Flowery	Closed on	06/05/2021	Violations Excluded
			Off Grades	Closed on	06/05/2021	Violations Excluded
TOTAL	12,595	7,649,626	BOP1A	Closed on	06/05/2021	Violations Excluded
Re-print	741	395,061	Ex Estate	Closed on	06/05/2021	Violations Excluded

**No of Pkgs** : 206,676

CTC : 12,755 Pkgs - 683,181 kgs

 SALE NO. 20 - SALE OF 26TH/27TH MAY 2020
 BUYERS' PROMPT
 : 31/05/2021

 Lots
 : 9,654
 Re-print Lots
 : 288
 SELLERS' PROMPT
 : 01/06/2021

**Quantity** : 5,369,493 kgs **Re-print Quantity** : 167,472 kgs

### SALE NO: 21 SCHEDULED FOR 01ST/ 02ND JUNE 2021

	<u>LOT</u>	QUANTITY kgs	LOW GROWN CA	TALOGUES
Ex Estate	784	900,725	Leafy	Closed on 12/05/2021 Violations Excluded
High & Medium	1,626	847,249	Semi Leafy	Closed on 12/05/2021 Violations Excluded
Leafy	1,991	914,161	Tippy	Closed on 12/05/2021 Violations Excluded
Semi Leafy	1,615	825,404		
Tippy	1,642	882,220	OTHER MAIN SA	<u>LE CATALOGUES</u>
Premium Flowery	235	43.227	High & Medium	Closed on 12/05/2021 Violations Excluded
Off Grades		- , .	Dust	Closed on 12/05/2021 Violations Excluded
	2,087	1,177,361	Premium Flowery	Closed on 12/05/2021 Violations Excluded
Dust	424	450,502	Off Grades	Closed on 12/05/2021 Violations Excluded
TOTAL	10,404	6,040,849	BOP1A	Closed on 12/05/2021 Violations Excluded
Re-print	723	379,071	Ex Estate	Closed on 12/05/2021 Violations Excluded

**No of Pkgs** : 165,443

CTC : 9,290 Pkgs - 496,976 kgs

 SALE NO. 21 - SALE OF 01ST/02ND JUNE 2020
 BUYERS' PROMPT
 : 08/06/2021

 Lots
 : 10,419
 Re-print Lots
 : 90
 SELLERS' PROMPT
 : 09/06/2021

 $\begin{tabular}{lll} \textbf{Quantity} & : 6,080,200 \ kgs & \textbf{Re-print Quantity} & : 64,008 \ kgs \end{tabular}$ 

### SALE NO: 20 SCHEDULED FOR 24TH/ 25TH MAY 2021

	ORDER OF SALE	Approximate Selling Time of F&W Catalogues	
EX ESTATE	LG Large Lea Leaf/BOPIA/P	rem Grade/Dust	
MB EB	FW MB	MB FW	Semi Leafy Teas 08.00am
JK BC CTB LC	BC LC EB JK	ЕВ ЈК СТВ ВС	Tippy Teas 08.00am  Main Sale - High & 09.15am  Medium
AS FW	CTB AS	AS LC	<b>25TH MAY 2021</b> Off Grades 09.00am
FW - Forbes & V	Walker Tea Brokers (Pvt) Ltd	AS - Asia Siyaka Commodities PLC MB - Mercantile Produce Brokers (P	Premium Flowery 09.00am BOP1A 09.00am  evt)Ltd Ex-Estate 11.30am
		LC - Lanka Commodity Brokers (Pvt CTB - Ceylon Tea Brokers PLC	01.45

### FORBES & WALKER TEA BROKERS (PVT) LTD SALE OF - 18TH/19TH MAY 2021